

July 1, 2008

To the Mayor  
City Hall  
Reading, PA

The following bids were opened and scheduled, with a Contract to be awarded or the bids rejected.

**BID NO. 7003-08 BERKS COUNTY COOPERATIVE PURCHASING COUNCIL BID  
FOR HIGHWAY ROCK SALT.**

*TO BE DELIVERED TO INDIVIDUAL MUNICIPALITIES  
AT THE LOCATIONS SPECIFIED*

**BIDDER**

**PRICE PER TON**

American Rock Salt Co., LLC  
P.O. Box 190  
Mt. Morris, NY 14510

\$62.23

International Salt Company, LLC  
655 Northern Boulevard  
Clarks Summit, PA 18411

\$78.04

Oceanport Industries, Inc.  
6200 Philadelphia Pike  
P.O. Box 608  
Claymont, DE 19703

\$85.58

Eastern Salt Company, Inc.  
15 Tyngsboro Rd.  
North Chelmsford, MA 01863

\$86.00

*TOTAL FOR APPROX 19,793 TONS OF SALT*

<b><u>BIDDER</u></b>	<b><u>TOTAL PRICE</u></b>
American Rock Salt Co., LLC	\$1,231,718.39
International Salt Company, LLC	\$1,544,645.72
Oceanport Industries, Inc.	\$1,693,884.94
Eastern Salt Company, Inc.	\$1,702,198.00

*TO BE PICKED-UP BY INDIVIDUAL MUNICIPALITIES AT THE STOCKPILE  
LOCATION SPECIFIED BY THE BIDDER*

	<b><u>PRICE PER TON</u></b>
American Rock Salt Co., LLC	\$60.00
International Salt Company, LLC	\$78.00
Oceanport Industries, Inc.	\$75.00
Eastern Salt Company, Inc.	\$86.00

HEATHER DUNKLE  
Purchasing Coordinator